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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0688
August 9, 1988

JUNE

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,308,488	1,309,667	- .1%	158,839	271,314	-41.5%	1,467,327	1,580,981	-7.2%
(+) Production	797,478	701,149	13.7%	116,920	104,591	11.8%	914,398	805,740	13.5%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	799,046	751,140	6.4%	115,666	156,285	-26.0%	914,712	907,425	.8%
(-) Exports	478,470	284,207	68.4%	51,999	88,960	-41.5%	530,469	373,167	42.2%
(=) Disappearance-Canada & United States	320,576	466,933	-31.3%	63,667	67,325	-5.4%	384,243	534,258	-28.1%

FERTILIZER YEAR - JULY - JUNE

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	8,641,562	7,750,866	11.5%	1,519,787	1,343,553	13.1%	10,161,349	9,094,419	11.7%
(-) Ending Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(=) Total Disappearance	8,594,318	8,181,424	5.0%	1,579,314	1,418,155	11.4%	10,173,632	9,599,579	6.0%
(-) Exports	3,872,100	3,204,758	20.8%	546,947	623,574	-12.3%	4,419,047	3,828,332	15.4%
(=) Disappearance-Canada & United States	4,722,218	4,976,666	-5.1%	1,032,367	794,581	29.9%	5,754,585	5,771,247	- .3%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,235	1,210	1,206	1,361	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

JUNE 1988

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1988	JUN	1987	MINE SITE	OFFSITE	1988	1987	1988	JUN	1987
MURIATE										
Special Standard	51,139		13,490	22,190	45,455	67,645	81,562	23,116		-13,885
Standard	316,165		248,749	188,220	153,432	341,652	478,701	337,922		221,155
Chemical	7,566		10,550	5,723	4,959	10,682	11,781	7,054		8,139
Coarse	222,816		212,057	149,239	340,394	489,633	355,647	200,808		300,812
Granular	239,347		265,352	179,807	254,722	434,529	355,453	258,828		317,534
Soluble	56,343		36,075	29,346	61,721	91,067	140,245	62,757		52,374
Sulphates	21,022		19,467	19,167	12,638	31,805	55,907	24,227		21,296
TOTAL:	914,398		805,740	593,692	873,321	1,467,013	1,479,296	914,712		907,425

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JUNE	
	1988	JUN	1987	1988	JUN	1987	1988	JUN 1987	1988	JUN 1987	1988	1987
MURIATE												
Special Std	-		-	24,698		12,773	-	-	-	-	24,698	12,773
Standard	16,160		21,659	306,415		188,266	23,313	24,825	650	390	346,538	235,140
Chemical	-		-	-		-	6,605	7,094	320	403	6,925	7,497
Coarse	195,839		269,662	29,161		36,274	-	-	-	-	225,000	305,936
Granular	111,768		221,235	129,996		108,676	-	-	-	-	241,764	329,911
Soluble	17,969		29,803	9,402		693	12,330	7,912	14,187	14,846	53,888	53,254
Sulphates	7,666		9,583	15,640		10,846	600	306	-	-	23,906	20,735
TOTAL:	349,402		551,942	515,312		357,528	42,848	40,137	15,157	15,639	922,719	965,246

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

JUNE 1988

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1988	JUN	1987	MINE SITE	OFFSITE	1988	1987	1988	JUN	1987
MURIATE										
Special Standard	51,139		13,490	22,190	45,455	67,645	81,562	23,116		-13,885
Standard	282,846		224,213	126,846	153,325	280,171	406,761	309,234		171,864
Chemical	7,121		8,643	4,943	4,959	9,902	11,014	6,583		6,927
Coarse	212,097		195,607	143,275	340,273	483,548	344,993	187,565		284,906
Granular	193,687		224,693	121,989	254,580	376,569	275,910	213,620		250,727
Soluble	50,588		34,503	27,364	61,721	89,085	139,436	58,928		50,601
TOTAL:	797,478		701,149	446,607	860,313	1,306,920	1,259,676	799,046		751,140

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JUNE	
	1988	JUN	1987	1988	JUN	1987	1988	JUN 1987	1988	JUN 1987	1988	1987
MURIATE												
Special Std	-		-	24,698		12,773	-	-	-	-	24,698	12,773
Standard	8,279		15,319	296,664		155,414	12,015	16,313	-	-	316,958	187,046
Chemical	-		-	-		-	6,279	6,434	175	400	6,454	6,834
Coarse	181,653		260,080	29,161		32,277	-	-	-	-	210,814	292,357
Granular	93,082		200,775	104,183		67,804	-	-	-	-	197,265	268,579
Soluble	15,377		28,660	9,402		693	11,165	7,251	14,187	14,846	50,131	51,450
TOTAL:	298,391		504,834	464,108		268,961	29,459	29,998	14,362	15,246	806,320	819,039